

U.S. Army Corps of Engineers Baltimore District

SAME Chesapeake Post

Sept. 18, 2014

COL J. Richard Jordan, III
District Engineer & Commander
Baltimore District



We are the U.S. Army



“The Corps’ military missions support the Army as a central component to our nation’s defense – prevent, shape, and win.”

*LTG Thomas P. Bostick
Commander & Chief of Engineers*

➤ **Support the Warfighter**

...with cutting-edge technology, research and development.

➤ **Prepare for Tomorrow**

...supporting the Army and the Nation in achieving our energy security and sustainability goals – reducing energy dependence, increasing energy efficiency, and adopting renewable and alternative energy sources.

➤ **Transform Civil Works**

...as good stewards of our resources, we’re providing the Nation’s water resources needs through prudent investment, modernization and transformation.



➤ **Manage Disaster Risks**

USACE Workforce

Leverage Personnel Resources through partnering/contracting with Private Sector

~300,000
Construction
Contractors on
a given day

Unlimited Capability
Perform 100% of Civil
Works &
Military
Construction

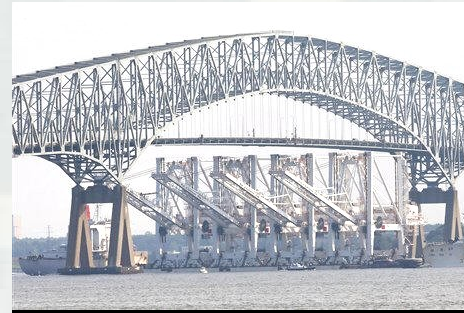
A-E Firms (5,000 employees)
Perform over 65% of Planning
& Design

~290
Uniformed
Military

~23,000 Gov't
Employees



Baltimore District: What are we known for?



- One of the largest and most visible military missions in the country (National Capital Region)
- Support to the Intelligence Community (NSA, DIA and others)
- Support to the Port of Baltimore and regional economy
- The Washington Aqueduct - drinking water for Washington DC
- Protection and restoration of the Chesapeake Bay
- Regional HTRW Design Center/National Military Munitions Design Center
- Regulatory oversight for natural gas industry pipelines in the Marcellus Shale Formation





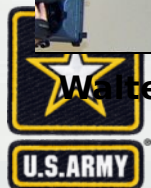
U.S. Department of Defense Mission Support



Defense Distribution Susquehanna



**Ft. Belvoir Northern Regional Medical
Command**



**Walter Reed Military Advance Training
Center**



Utah Data Center

U.S. Army Mission Support



Ft. Detrick Emergency Services Center



U.S. Army Automotive Technology Evaluation Facility



U.S. Army Medical Research Institute of Infectious Diseases





U.S. Army Corps of Engineers Mission



Flood Wall in Wyoming Valley Levee System



Defense Logistics Agency Solar Wall



**U.S. Central Command,
Afghanistan**



Fort Detrick Navy Bio-Lab



WHERE WE ARE — U.S. ARMY CORPS OF ENGINEERS



Baltimore District Missions



Real Estate



Military Support



Environmental Services



Civil Works



**Emergency
Management**



**Interagency
Services**

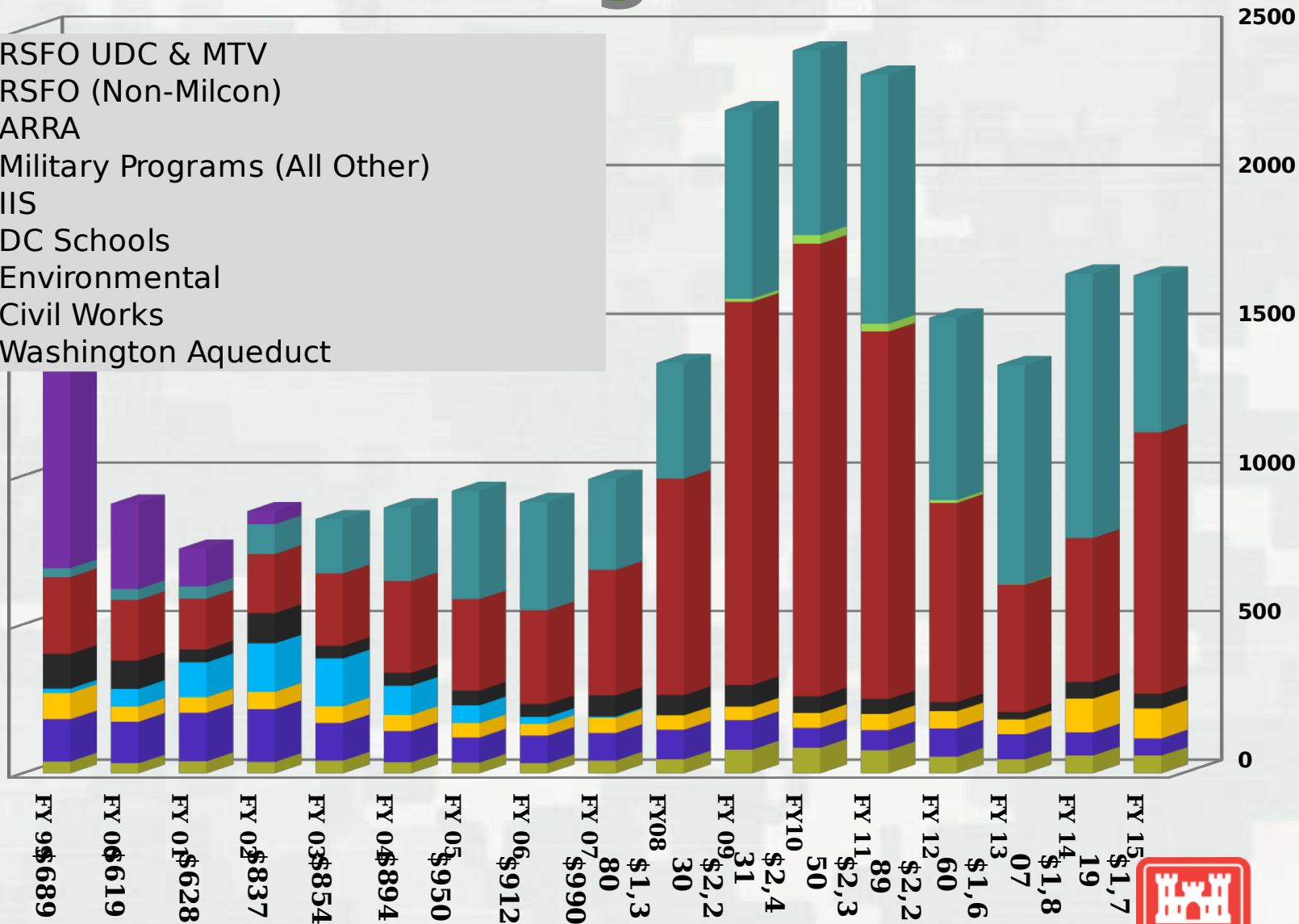


Regulatory



Our Programs

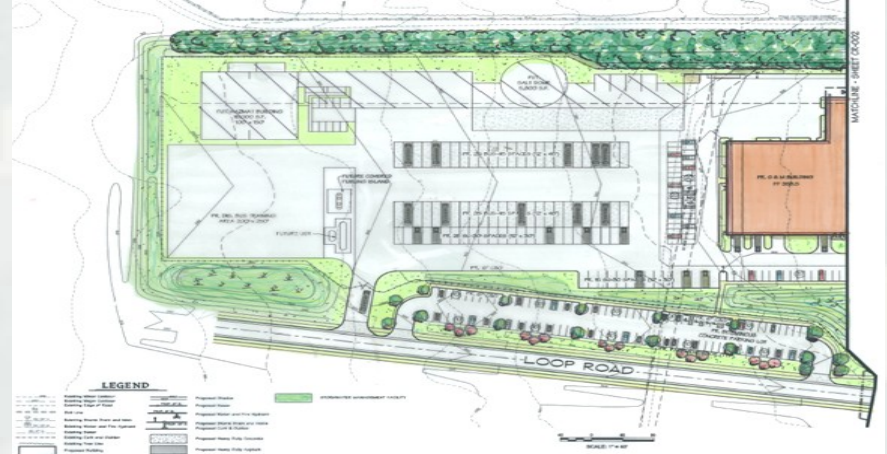
- RSFO UDC & MTV
- RSFO (Non-Milcon)
- ARRA
- Military Programs (All Other)
- IIS
- DC Schools
- Environmental
- Civil Works
- Washington Aqueduct



Military Construction



**Replace Defense Distribution Center
Headquarters**



**Ft. Detrick Hazardous Material Storage
Building**



**Ft. Belvoir Sensitive Compartmented
Information
Facility**



**Replace U.S. Army Public Health Command
Laboratory at Aberdeen Proving Ground**

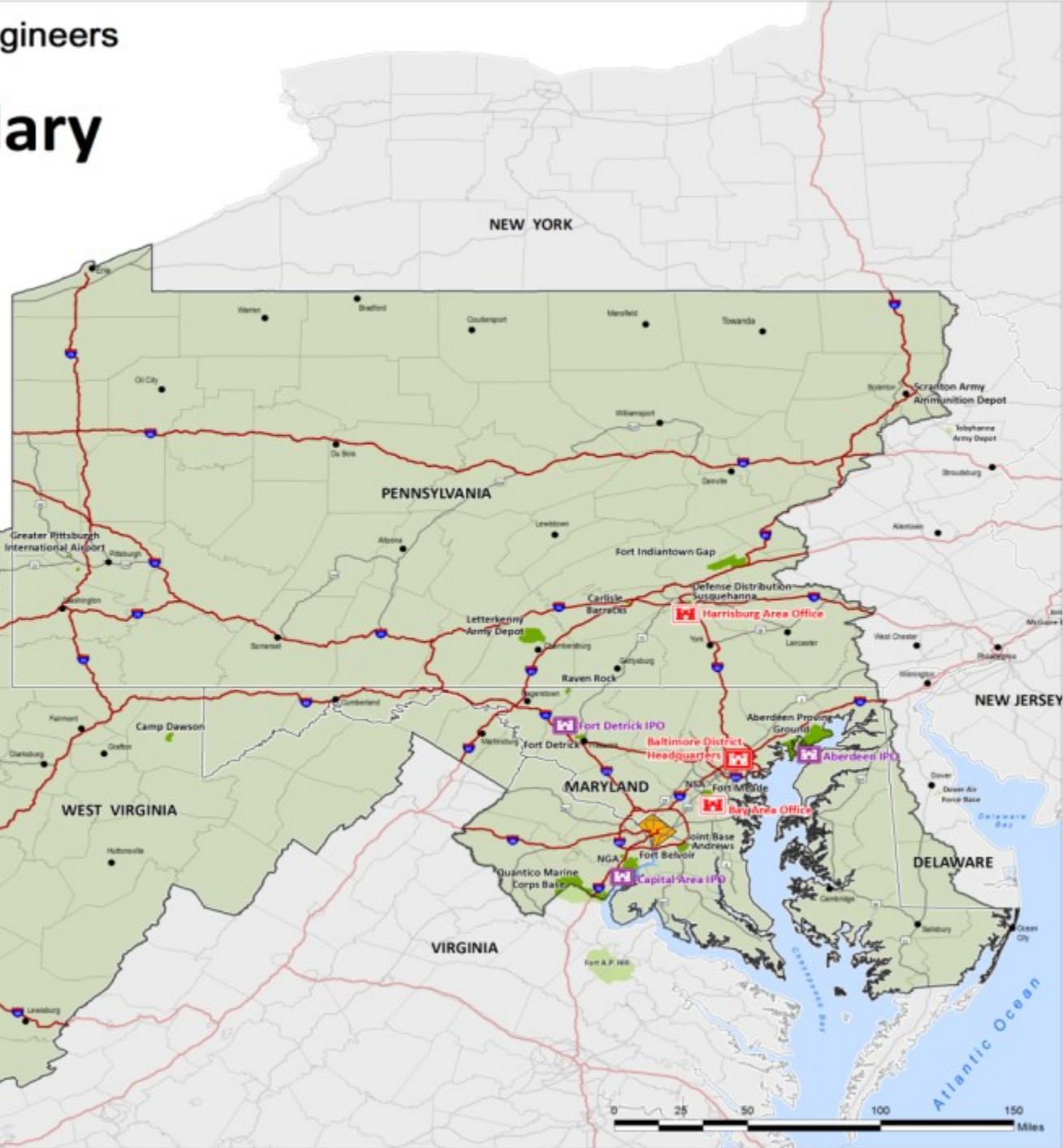


Military Boundary



LEGEND

- NAB Military Boundary
- Military Installations
- Baltimore District Headquarters
- Baltimore District Area Offices
- Integrated Program Offices (IPO)
- Cities and Towns
- Interstates
- Highways
- Counties



FY15 Fort Meade, Md.

- **Directorate of Public Works Facility**
 - Award Amount: \$5M-\$10M
 - Mechanism: Design-Bid-Build
 - Advertisement: 3rd Quarter
 - Set Aside: Small Business



FY15 Fort Meade, Md.

- **Demolition of the current WSOC Bldg 8904**

- Award Amount: \$500K - \$600K
- Mechanism: Design-Bid-Build
- Advertisement: 1st Quarter
- Task Order Contract



FY15 Fort Meade, Md.

- **Bldg 4554 Full Interior Renovation**

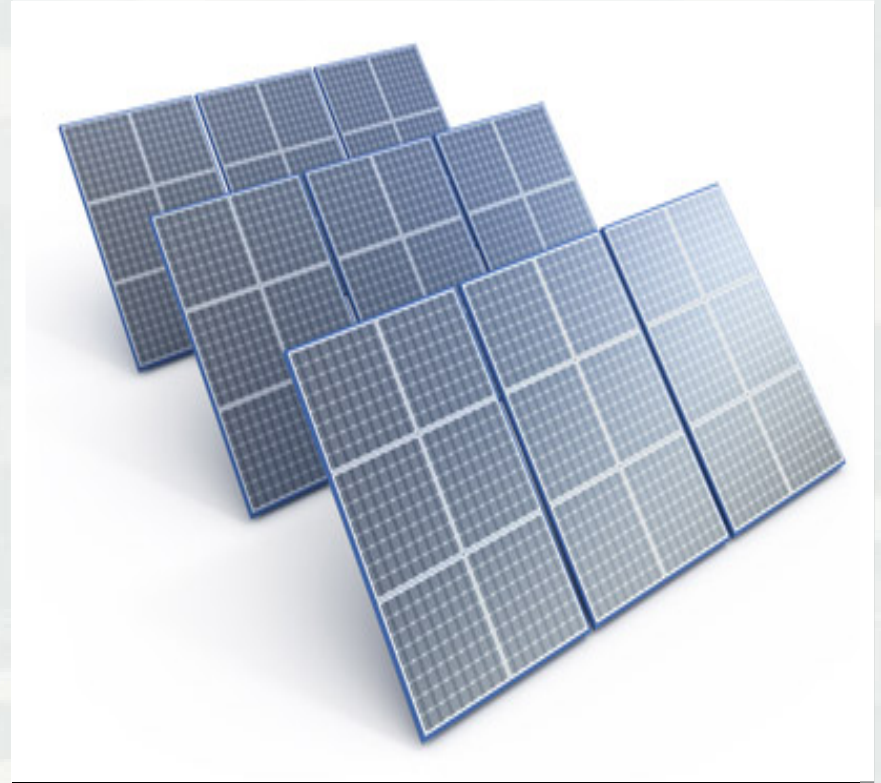
- Award Amount: \$10.7M
- Mechanism: Design-Bid-Build
- Advertisement: 4th Quarter FY14
- Award: 4th Quarter FY14, 26SEP14



FY15 Fort Detrick, Md.

- **Occupancy Sensors, 200 KW PV, and Thermostats**

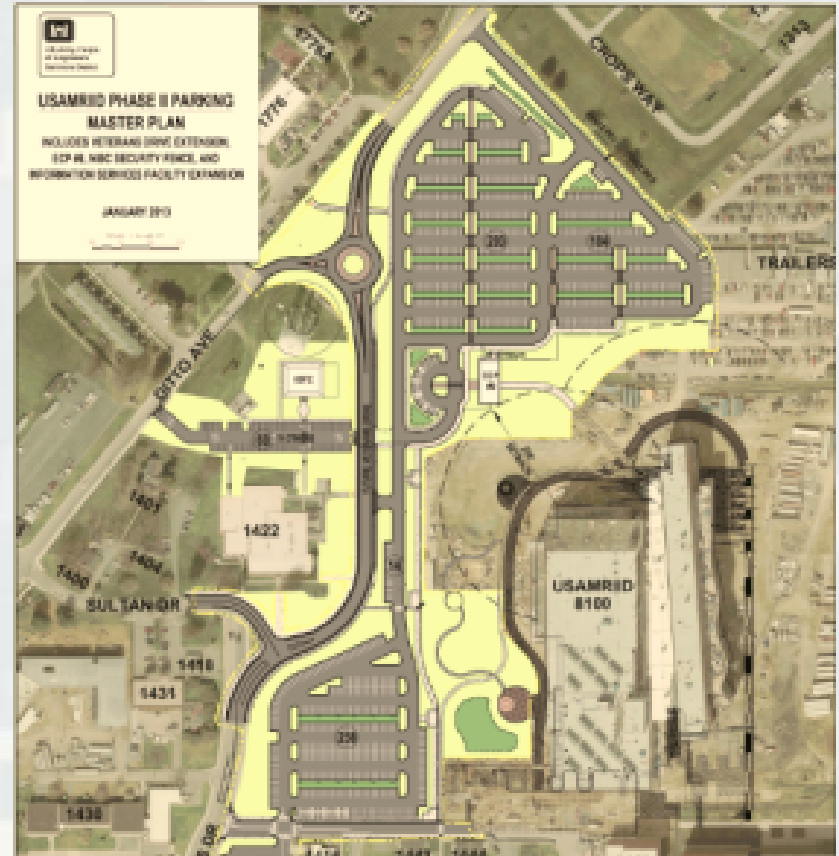
- Award Amount: \$1-2M
- Mechanism: Design-Build
- Advertisement: 2nd Quarter
- RFP Negotiated 8(a)



FY15 Fort Detrick, Md.

- **Entry Control, Fencing and Parking**

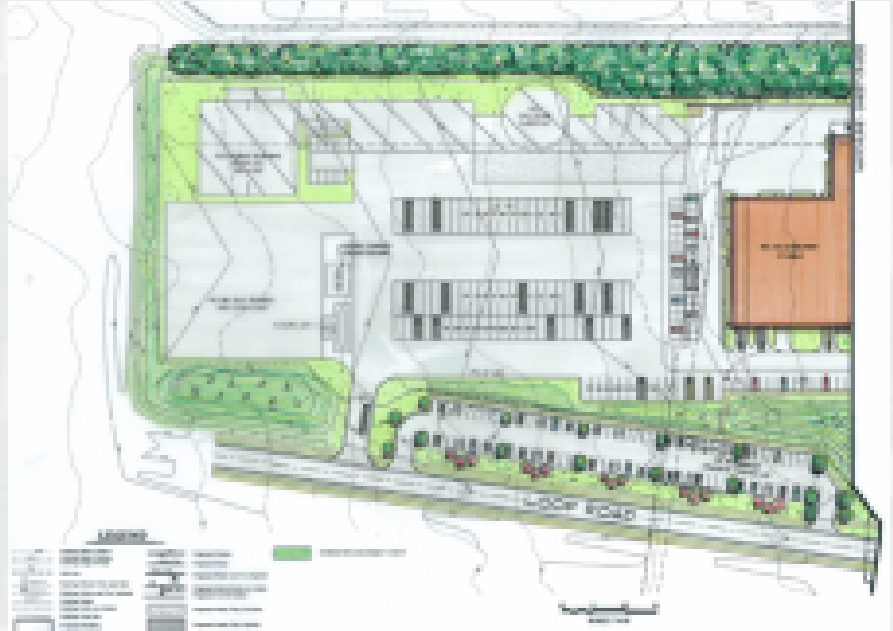
- Award Amount: \$10M-15M
- Mechanism: Design-Bid-Build
- Advertisement: 2nd Quarter
- RFP Negotiated Small Business



FY15 Fort Detrick, Md.

- **Hazardous Materials Storage**

- Award Amount: \$2M-5M
- Mechanism: Design-Build
- Advertisement: 1st Quarter
- RFP Negotiated Small Business



FY15 APG, Md.

▪ 20th CBRNE

- Award Amount: \$30M-50M
- Mechanism: Design-Bid-Build
- Advertisement: 2nd Quarter
- Unrestricted



FY15 APG, Md.

▪ Public Health Command

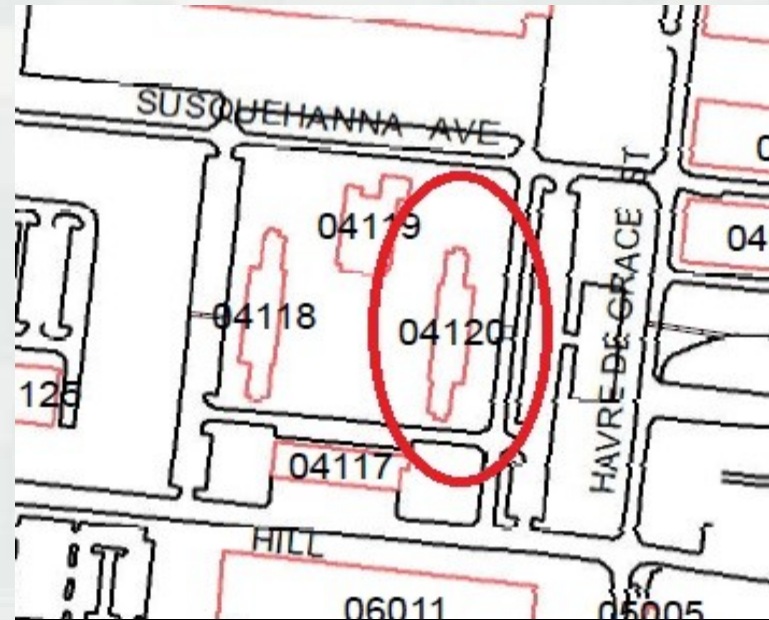
- Estimated Award Amount: \$200M-250M
- Mechanism: Design-Bid-Build
- Advertisement: Now in source selection
- Sub-contractor interest



FY15 APG, Md.

■ Building 4120

- Estimated Award Amount: \$7M-15M
- Mechanism: Design-Build
- Advertisement: 3rd Quarter
- Small business set aside



FY15 APG, Md.

■ Building 4220

- Estimated Award Amount: \$7M-15M
- Mechanism: Design-Build
- Advertisement: 3rd Quarter
- Small business set aside



FY15 APG, Md.

■ Building 4118

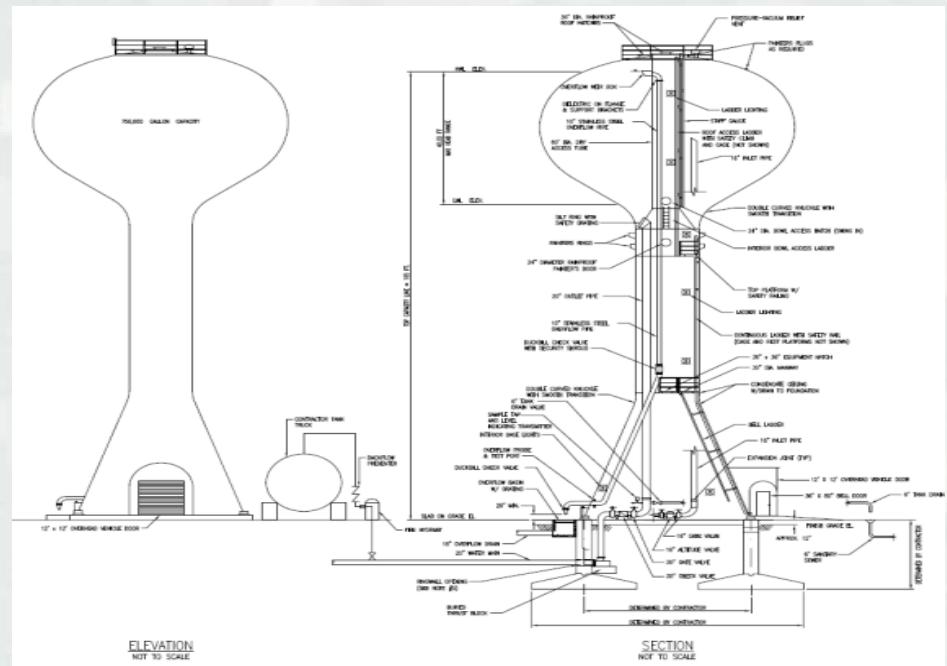
- Award Amount: \$7M-15M
- Mechanism: Design-Build
- Advertisement: 3rd Quarter
- Small business set aside



FY15 New Cumberland, Pa.

- **Replace Reservoir**

- Award Amount: \$1M-\$5M
- Project Delivery: Design-Bid-Build
- Advertisement: 2nd Quarter
- Set Aside: Small Business



FY15 New Cumberland, Pa.

■ Upgrade Access Control Point Gate # 1

- Award Amount: \$1M-\$5M
- Project Delivery: Design-Bid-Build
- Advertisement: 1st or 2nd Quarter
- Set Aside: Small Business



FY15 New Cumberland, Pa.

- **Upgrade Public Safety Facility Bldg 911in the Defense Logistics Agency Distribution Center**

- Award Amount: \$5M-\$10M
- Mechanism: Design-Bid-Build
- Advertisement: 3rd Quarter
- Set Aside: Small Business



FY15 New Cumberland, Pa.

- **Install Transpired Solar Wall Panels
Bldgs 82 ,83, 84, 85**

- Award Amount: \$1M-\$5M
- Project Delivery: Design-Bid-Build
- Advertisement: 3rd or 4th Quarter
- Set Aside: Small Business



FY15 New Cumberland, Pa.

▪ Upgrade Hazardous Materials Warehouse

- Award Amount: \$10M-\$25M
- Mechanism: Design-Bid-Build
- Advertisement: 2nd or 3rd Quarter
- Set Aside: Small Business



Military Emerging Trend: Workload Centers in FY16- 19



Defense Distribution Center Susquehanna Headquarters Facility



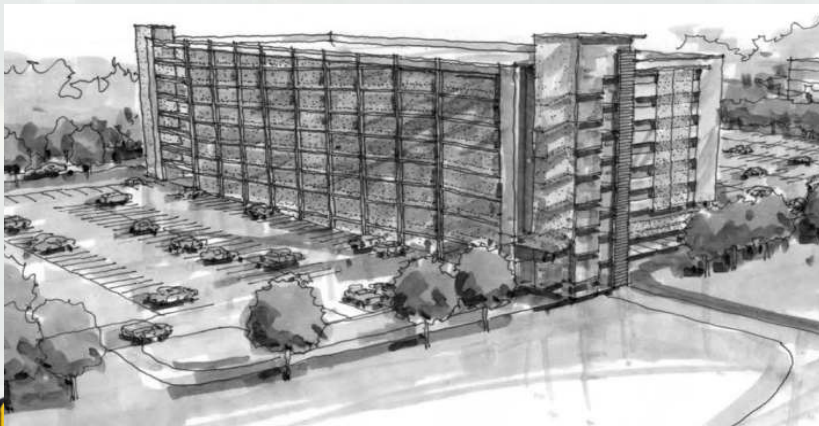
Secure Environment



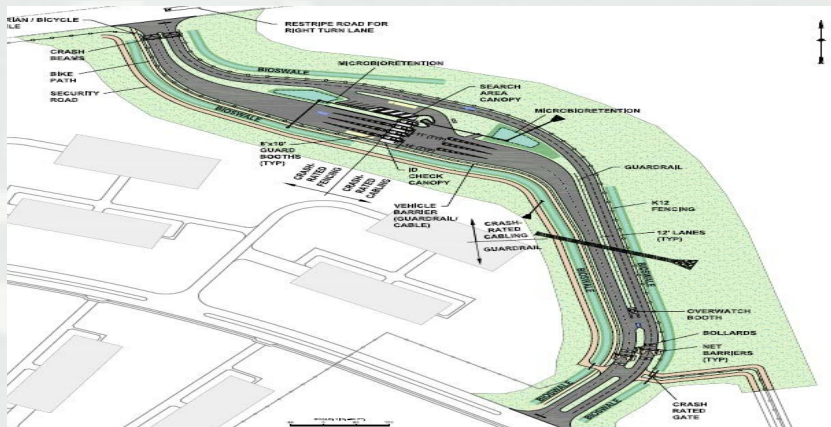
Joint Operations Center



East Campus Building Marine Corps



East Campus South Parking Structure



East Campus Vehicle Control Point 'M'



FY15 Fort Meade, Md.

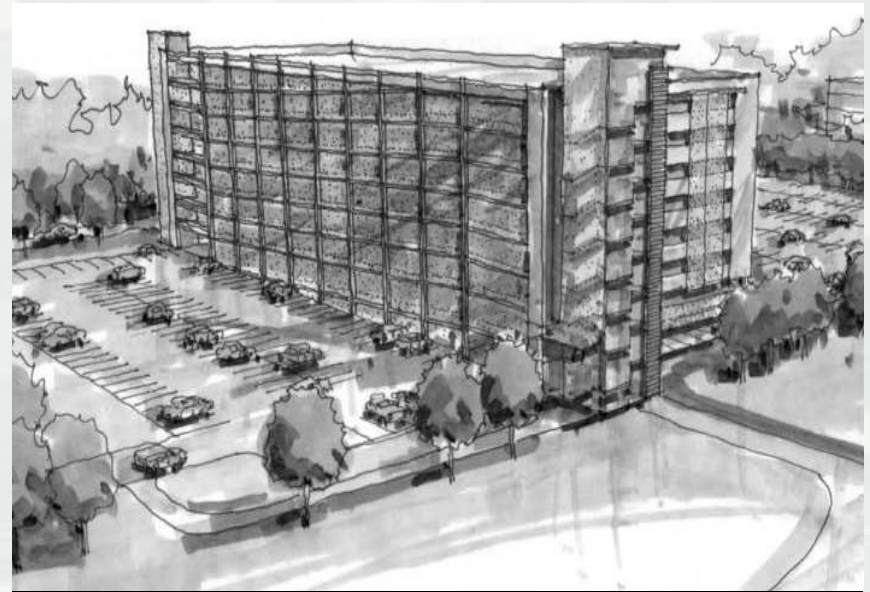
- **East Campus Building Marine Corps**
 - Project Magnitude: \$25M- \$100M
 - Procurement: Design-Build
 - Award: 2nd Quarter
 - Proposed Acquisition Strategy: Unrestricted



FY15 Fort Meade, Md.

▪ East Campus South Parking Structure

- Project Magnitude: \$25M-\$100M
- Procurement: Design-Bid-Build
- Award: 2nd Quarter
- Proposed Acquisition Strategy: Unrestricted



FY15 Fort Meade, Md.

▪ **Campus Feeders**

- Project Magnitude: \$100M-\$250M
- Procurement: Design-Bid-Build (SATOCC)
- Advertisement: 1st Quarter
- Proposed Acquisition Strategy:
Unrestricted



FY15 Continental United States

- **Two (2) A-E Indefinite Delivery, Indefinite Quantity (IDIQ) contracts**
 - Project Magnitude: \$49M each
 - Procurement: IDIQ
 - Advertisement: 2nd Quarter and 3rd Quarter, respectively
 - Proposed Acquisition Strategy: Unrestricted



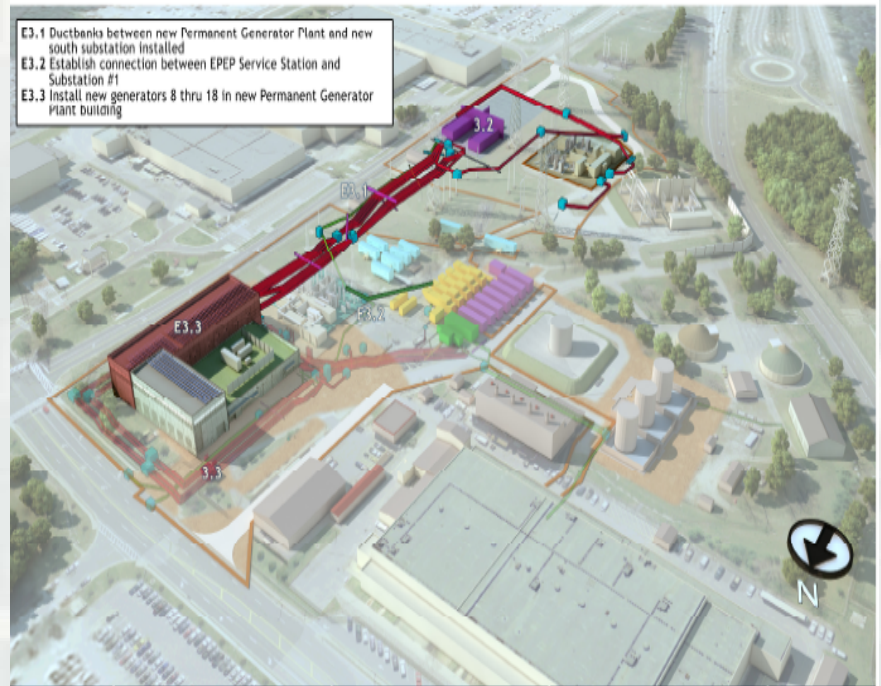
**South Campus Electrical Utilities
Plant Generator Building**



FY15 Continental United States

■ Commissioning Support A-E

- Project Magnitude: \$25M
- Procurement: IDIQ
- Advertisement: 1st Quarter
- Proposed Acquisition Strategy: Unrestricted



South Campus Electrical Utilities Plant



FY15 Continental United States

- **Single Award Task Order Contract (SATOC)**

- Project Magnitude : \$103M
- Procurement: Single Award Task Order Contract
- Advertisement: 2nd Quarter
- Proposed Acquisition Strategy: Unrestricted
- Task Order Values: \$0-\$10M

- **Multiple Award Task Order Contract (MATOC)**

- Project Magnitude: \$499M
- Procurement: Multiple Award Task Order Contract
- Advertisement: 3rd Quarter
- Proposed Acquisition Strategy: Unrestricted & Small Business
- Task Order Values: \$10M+



Intelligence Community Campus - Bethesda



FY16 APG, Md.

■ Building 4508

- Estimated Award Amount: \$5M-8M
- Mechanism: Design-Build
- Advertisement: FY16
- Small business set aside



FY16 Fort Meade, Md.

- **East Campus Vehicle Control Point 'M' (VCP M)**

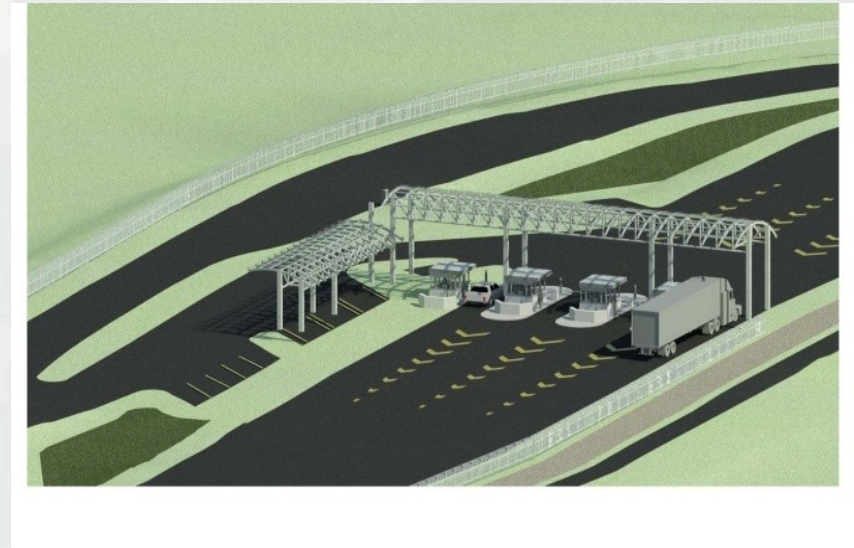
- Project Magnitude: \$10M-\$25M
- Procurement: Design-Bid-Build
- Advertisement: 2nd Quarter
- Proposed Acquisition Strategy: Small Business



FY16 Fort Meade, Md.

■ East Campus Roads/ Intersections

- Project Magnitude: \$1M-\$10M
- Procurement: Design-Bid-Build
- Advertisement: 2nd Quarter
- Proposed Acquisition Strategy: Small Business



FY16 Fort Meade, Md.

▪ ECB2

- Project Magnitude: \$250M-\$500M
- Procurement: Design-Bid-Build
- Advertisement: 2nd Quarter
- Proposed Acquisition Strategy: Unrestricted



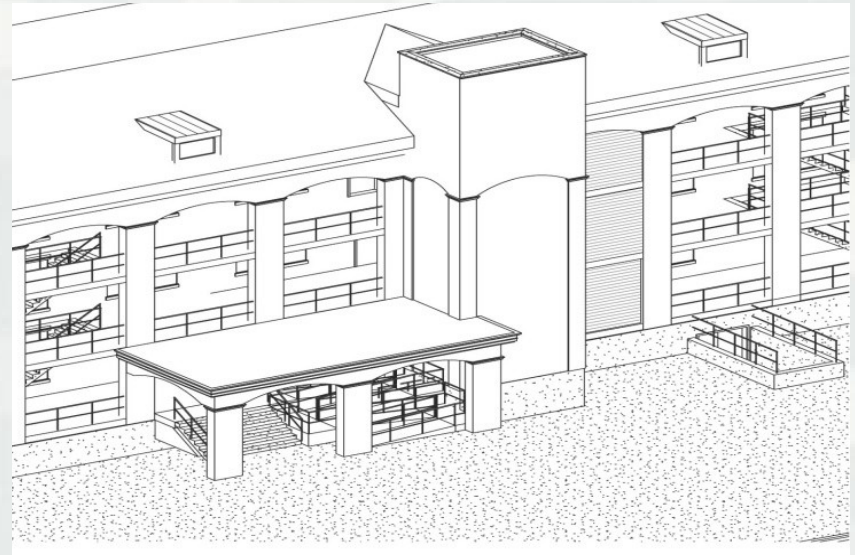
**Marine Corps Forces Cyberspace
Command**



FY16 Fort Meade, Md.

- **U.S. Army Intelligence and Security Command (INSCOM) Building 4553**

- Project Magnitude: \$25M-\$100M
- Procurement: Design-Bid-Build
- Advertisement: 3rd Quarter
- Proposed Acquisition Strategy: To be determined



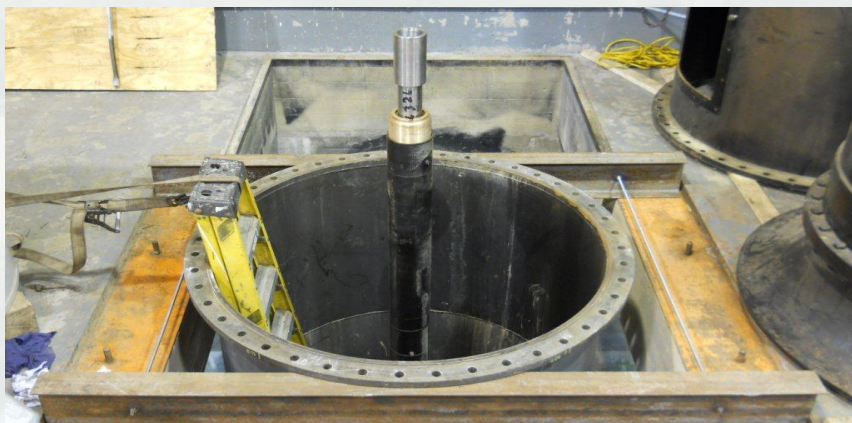
Secure Environment Trend: Planning Despite Uncertainty



National Security Agency East Campus



Civil Works



Borough of Plymouth Brown Creek Pump Station



Dredging the Harbor Channels



Potomac Park Levee, Washington, D.C.



Ocean City, M.D. Inlet, Isle of Wight Bay



US Army Corps of Engineers
Baltimore District

Civil Works Boundary



LEGEND

- USACE Baltimore District Headquarters
- Area Office
- Navigation Field Office
- Regulatory Field Office
- Flood Risk Management Field Office
- Worldway Express
- Flood Control Projects (Public)
- Dam & Reservoir Projects**
 - Federal
 - Local
- Shoreline Protection Project
- Cities and Towns
- Interstates
- Highways
- Counties
- NAB Civil Works Boundary



0 25 50 100 150 Miles

FY15 Baltimore Harbor and Channels, MD.

Maintenance Dredging

- Project Magnitude: \$10M
- Advertisement: 1st Quarter
- Proposed Acquisition Strategy: Unrestricted



FY15 Wicomico River, MD.

▪ Maintenance Dredging

- Project Magnitude: \$1M - \$3M
- Advertisement: 3rd Quarter
- Proposed Acquisition Strategy: Small Business



FY15 Talbot County, MD.

■ **Oyster Substrate**

- Tred Avon River
 - Project Magnitude: \$1M-\$3M
 - Advertisement: 3rd Quarter
 - Proposed Acquisition Strategy: Small Business



FY15 Prince George's County, MD.

▪ Sligo Creek Bio-Retention

- Project Magnitude: \$150K - \$350K
- Advertisement: 2nd Quarter
- Proposed Acquisition Strategy: Small Business





Environmental Services



Former Frankford Arsenal Remediation



W.R. Grace Building 23 Remediation



Spring Valley Formerly Used Defense Site



Sturgis Decommissioning



BUILDING STRONG®

Contracting 101

▪ How to do business with us

- Register in System for Award Management database at www.sam.gov
- Resolve any Federal Income Tax delinquencies
- Find our projects (pre-solicitation and award notices) on Fed Biz Opps at www.fbo.gov
- Respond to the solicitation
- Team with experienced firms to gain knowledge: Prime/Sub, Joint Venture
- Understand and comply with bonding requirements for construction contracts
- Grow your capabilities
- Write a strong proposal
- Request a debriefing



Determining factors in a business being selected during the bid process

- Relevancy and recency in relation to the contact requirements
- Size standards are driven by NAICS codes, which identifies a firm's small or large business status
- Firms must be registered in the System for Award Management (formerly referred to as the CCR)
- Ultimately, based on market research efforts



For More Information



- **FY 2014 Forecast of Contracting Opportunities**
- **Awarded IDIQ Contracts**

<http://www.nab.usace.army.mil/BusinessWithUs/SmallBusiness.aspx>

- **Federal Business Opportunities**

<http://www.fbo.gov>

- **Federal Procurement Data System (Record of Awarded Contracts)**

<http://www.fpds.gov>

- **Baltimore District Project Fact Sheets**

<http://www.nab.usace.army.mil/About/ProjectFactSheets.aspx>



For More Information:

Contracting Opportunities on Social Media

- Facebook

<http://www.facebook.com/USACEBaltimore>

- Twitter

<http://www.twitter.com/USACEBaltimore>


- LinkedIn

<http://www.linkedin.com/company/u-s-army-corps-of-engineers-baltimore>



Webpage

<http://www.nab.usace.army.mil/>



BALTIMORE DISTRICT

US Army Corps of Engineers

Search Baltimore District

HOME > BUSINESS WITH US > SMALL BUSINESS

Small Business Overview



Small businesses are the engine of our economy and a vital part of the Department of Defense procurement process. With our ever-changing needs, small and small disadvantaged businesses face new and different challenges. It is the District's constant goal to maximize the use of small, HUBZone small, small disadvantaged businesses, to include Historically Black Colleges and Universities and Minority Institutions and women-owned small businesses, to maintain a high degree of readiness, provide economic security and advance the technology of the United States.

Our Commitment: The Baltimore District fully supports the national policy of providing small, small disadvantaged businesses, HUBZone small businesses and women-owned small businesses the opportunity to provide supplies and services which are within their capability. We are committed to the worthwhile and varied socioeconomic programs and through teamwork, we will continue to help support this great nation into the next millennium. Further information regarding the District's Small Business/Small Disadvantaged Business contracting opportunities can be obtained by contacting the Small Business Office.

Small Business and the Corps

Collapse All Expand All

- ☐ Making Your Business Grow
- ☐ Central Contractor Registration
- ☐ Federal Business Opportunities (FedBizOpps)
- ☐ Subcontracting
- ☐ U.S. Small Business Administration

Current Baltimore District Contracting Opportunities

Forecasted FY14 Contracting Opportunities

Awarded Prime Contracts

Corps Contract Resources

- Accomplishments
- Marketing Your Business
- FY 09-11 Trend Analysis
- FY13 Goals
- IDIQ Contracts
- FDIPO Contractors
- USAMRIID Contractors
- FAQs

Helpful Links

Ability One





STRONG

Stay in Touch!

USACE Baltimore

U.S. Army Corps of Engineers


 [Email Me](#)





Headquartered adjacent to Baltimore's Inner Harbor, the Baltimore District provides design, engineering, construction, environmental and real estate expertise to a variety of important projects and customers.


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 [USACE Baltimore YouTube](#)

 [USACE Baltimore Flickr](#)

 [USACE Baltimore Google+](#)

 [USACE Baltimore Website](#)



about.me/usace.baltimore



Points of Contact for Outreach to your Organization

Deputy for Small Business

- ▶ Tamika Gray
 - E-mail: Tamika.gray@usace.army.mil
 - Telephone: 410-962-2587

Military Program Manager

- ▶ Frank Benvenga
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 - Telephone: 410-962-6785

Civil Works Program Manager

- ▶ Chris Nolta
 - E-mail: Christopher.M.Nolta@usace.army.mil
 - Telephone: 410-962-3385

Environmental Program Manager

- ▶ Michael Rogers
 - E-mail: Michael.J.Rogers@usace.army.mil
 - Telephone: 410-962-2207



Questions?

